

International Procurement & Sales Manager (based in Barcelona)

Want to build a revolutionary secondhand market from the ground up? Join GINDUMAC.

We are looking for a “**International Procurement & Sales Manager**” for our office in Barcelona to be part of our growing Account Management team!

GINDUMAC – Global Industrial Machinery Cluster is an innovative, international Start-Up in the area of trading used production machinery.

We are looking forward to motivated sales talents who are willing to go with us create and shape the Digital Future of the used machinery market.

Responsibilities:

- Take full ownership of procuring and finding used machines in the area of CNC machine tools, sheet metal machinery and injection moulding machines
- Take full ownership of recognizing trading potentials between sellers and buyers
- Manage buyer inquiries throughout the whole process (lead management, deal closing, after-sales management)
- Ongoing Market Research on production companies and machine dealers

Skills & Requirements:

- Hands-On Mentality!
- Don't be afraid of calling and talking to people you do not know!
- Entrepreneurial spirit
- High determination and proactivity
- Profound communication skills (verbal and written)
- Very good English skills (written and verbal)
- Profound written and verbal communication skills in at least two further languages such as Spanish, German, Italian, Portuguese, French, Polish, Russian, Arabic.
- Ideally you have already gathered 2-3 year experience in b2b sales/marketing

Why you shouldn't miss this:

- Be part of building a business from scratch
- Be part of building a game changing marketplace in the industrial segment
- Be part of a unique company with a unique working environment
- Flexible working hours
- Space for own idea development within the business
- Work from a cool office in the district of Poblenou / Barcelona
- Competitive compensation package

We are looking forward getting you to know. Please send us your **CV** and **Cover Letter** to career@gindumac.com using the subject “**International Procurement & Sales Manager**”.